



# MEMBERSHIP APPLICATION

**PLEASE COMPLETE AND RETURN TO:**  
TEANA, 100 North 20<sup>th</sup> Street, 4<sup>th</sup> Floor, Philadelphia, PA 19103  
Phone: (215) 564-3484 ~ Fax: (215) 963-9785  
E-MAIL: teana@fernley.com ~ WEBSITE [www.teana.org](http://www.teana.org)

Date \_\_\_\_\_

We seek enrollment as a Member of TEANA so that we may participate in the activities of the Association and benefit from the work being done on behalf of the Industry.

Company Name \_\_\_\_\_

Submitted By \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ FAX \_\_\_\_\_

E-mail Address \_\_\_\_\_ Website: \_\_\_\_\_

*By signing below, I am hereby consenting to receive all mass communications from TEANA and its affiliates that may be sent via mail, e-mail or fax. I also understand that TEANA will not share my content information without my consent. I also certify that our company meets the Membership Eligibility Requirements, the information given above is correct and that I will abide by the Association's Code of Ethics.*

Signature \_\_\_\_\_ Title \_\_\_\_\_

**NOTE: Please submit your TEANA Membership Applications with the appropriate dues payment attached. Checks should be made payable to TEANA and stapled to your application when submitted for consideration.**

### Form of Payment:

Check # \_\_\_\_\_ Amount Paid \_\_\_\_\_

Credit card: (circle one) **Visa** **MasterCard** **American Express**

CC# \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Approved Amount\$ \_\_\_\_\_

Credit Card authorization: \_\_\_\_\_

**We are applying for the following membership status as marked and meet the eligibility requirements as stated:**

**EXPEDITING MEMBER – Annual Dues: \$500 US**

A company which expedites and meets the following requirements has the right to vote in Association matters and shall be referred to as an Expediting Member.

1. A company should have a minimum of four vehicles and a maximum of 350 vehicles for expediting and have been in business for at least three years. The company must adhere to freight-sharing principles. A prospective member company must be sponsored by three members of TEANA.
2. The company agrees that it is the policy of this association and its members to comply fully with the antitrust and trade regulation laws of the United States Federal Government and of the various states.
3. The company agrees to maintain all necessary insurance coverage and bonds as required to broker freight and haul freight on behalf of other brokers and/or carriers.
4. The member company must maintain ethical business practices as established from time to time by TEANA's Board of Directors. As guidelines these practices may include no back selling or soliciting, prompt payment, and adherence of freight sharing principles as adopted including cargo insurance.
5. The company will make an effort to have at least one person attend the annual conference.

All representatives from Expediting Member Companies are eligible to hold office within the Association.

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**NEW COMPANY/EXPEDITING MEMBER – Annual Dues: \$400 US**

A company which expedites and meets the following requirements but **does not** have the right to vote in Association matters and shall be referred to as a New Company/Expediting Member.

1. A company should have a minimum number of one vehicle and a maximum of 350 vehicles for expediting and have been in business for less than three years. The company must adhere to freight-sharing principles and be willing to share credit information, which may become apparent to others. A prospective member company must be sponsored by three members of TEANA.
2. Sponsorship must include at a minimum two Expediting members; i.e., prospective Associate Members could have either one Associate Member or ExOfficio Director as a sponsor. New Company/Expediting Members must meet the same standards as Voting Members and maintain a standard of conduct consistent with the TEANA ethical guidelines.
3. A company can only be a member within this classification for a maximum of three years.

All representatives from New Company/Expediting Member Companies are not eligible to hold office within the Association.

**ASSOCIATE MEMBER – Annual Dues: \$500 US**

Associate Members include brokers, freight suppliers, and other non-asset companies which expedite. Sponsorship must include at a minimum two Expediting members; i.e., prospective Associate Members could have either one Associate Member or Ex Officio Director as a sponsor. Associate Members must meet the same standards as Voting Members and maintain a standard of conduct consistent with the TEANA ethical guidelines.

All representatives from Associate Member Companies are eligible to hold office within the Association.

**AFFILIATE MEMBER – Annual Dues: \$400 US**

Affiliate Members are companies or individuals who sell products to Expediting and New Company/Expediting Members or employ the services of these Members, such as members of the trade press.

**Note: Per Board Resolution on 1/15/09 the following shall apply:**

No TMS (Transportation Management Solution) software provider will be allowed to become an affiliate member of TEANA unless they fully integrate with the GPSNet TMS solution using their External Virtual Fleet integration specifications. This means that only TMS software providers that provide seamless technology integration with other TEANA members via technology will be the TMS software providers that can become a TEANA affiliate member. The seamless integration must adhere to the External Virtual Fleet (EVF) specifications as per GPSNet Technologies.

**Please answer the following questions:**

What year did your company open up for business? \_\_\_\_\_

Within your Company, how many trucks are used for expediting? \_\_\_\_\_

If applying for **Expediting (Voting) Membership** or **New Company/Expediting (Nonvoting) Membership**, please provide the following:

DOT # or CVOR # \_\_\_\_\_ SCAC Code \_\_\_\_\_

**Please list 3 Sponsors (must be current TEANA Expediting Members):**

COMPANY	NAME	PHONE
_____	_____	_____
_____	_____	_____
_____	_____	_____

If applying for **Associate Membership**, please provide the following:

Brokerage #, if applicable \_\_\_\_\_

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Please list 3 Sponsors (must be 3 current TEANA Members; at least 2 Expediting Members & 1 Associate Member or 1 Ex Officio Director):

COMPANY	NAME	PHONE
_____	_____	_____
_____	_____	_____
_____	_____	_____

List principal Company Officials with titles other than the individual signing the Application.

NAME	EMAIL
_____	_____
_____	_____
_____	_____

How did you learn about TEANA?

\_\_\_\_\_  
\_\_\_\_\_

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**Please list other Terminals from Expediting Operations that should be included in the TEANA membership data. If additional space is needed for other Terminals, please make a copy before entering the information.**

1. Contact Name: \_\_\_\_\_  
Terminal: \_\_\_\_\_  
Address: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Phone/Fax: \_\_\_\_\_
  
2. Contact Name: \_\_\_\_\_  
Terminal: \_\_\_\_\_  
Address: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Phone/Fax: \_\_\_\_\_

***Please list contact information for any prospective members of TEANA:***

Contact Name: \_\_\_\_\_  
Terminal: \_\_\_\_\_  
Address: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Phone/Fax: \_\_\_\_\_