



# MEMBERSHIP APPLICATION

PLEASE COMPLETE AND RETURN TO:  
100 North 20<sup>th</sup> Street ~ Philadelphia, PA ~ 19103-1443  
PH: (215) 564-3484 ~ FAX: 215.963.9785 ~ ALT FAX: 215.564.2175  
E-MAIL: teana@fernley.com ~ WEBSITE [www.teana.org](http://www.teana.org)

Date \_\_\_\_\_

We seek enrollment as a Member of TEANA so that we may participate in the activities of the Association and benefit from the work being done on behalf of the Industry.

Company Name \_\_\_\_\_

Submitted By \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ FAX \_\_\_\_\_

E-mail Address \_\_\_\_\_ Website: \_\_\_\_\_

**We are applying for the following membership status as marked and meet the eligibility requirements as stated:**

**EXPEDITING MEMBERS** - A company which expedites and meets the following requirements has the right to vote in Association matters and shall be referred to as an Expediting Member:

1. A company should have a minimum of four vehicles and a maximum of 350 vehicles for expediting and have been in business for at least three years. The company must adhere to freight-sharing principles and be willing to share credit information. A prospective member company must be sponsored by three members of TEANA.
2. The member company must be a user of the Alliance software version for posting, be it GPSNet or whatever other technology the Board so designates.
3. The member company must keep their truck postings current.
4. The member company must maintain ethical business practices as established from time to time by TEANA's Board of Directors. As guidelines these practices may include no back selling or soliciting, prompt payment, and adherence of freight sharing principles as adopted including cargo insurance.
5. Members may be asked to provide financial statements and quality credit reports to a third party for compilation into summary reports as benchmarking tools available only to participating members. A member's credit rating may become apparent to others.

All representatives from Expediting Member Companies are eligible to hold office within the Association.

**Annual Dues: \$600 US.**

**NEW COMPANY/EXPEDITING MEMBERS** - A company which expedites and meets the following requirements but **does not** have the right to vote in Association matters and shall be referred to as a New Company/Expediting Member:

1. A company should have a minimum number of one vehicle and a maximum of 350 vehicles for expediting and have been in business for less than three years. The company must adhere to freight-sharing principles and be willing to share credit information, which may become apparent to others. A prospective member company must be sponsored by three members of TEANA.
2. Sponsorship must include at a minimum two Expediting members; i.e., prospective Associate Members could have either one Associate Member or ExOfficio Director as a sponsor. New Company/Expediting Members must meet the same standards as Voting Members and maintain a standard of conduct consistent with the TEANA ethical guidelines.
3. A company can only be a member within this classification for a maximum of three years.

All representatives from New Company/Expediting Member Companies are not eligible to hold office within the Association.

**Annual Dues: \$400 US.**

**ASSOCIATE MEMBERS** - Associate Members include brokers, freight suppliers, and other non-asset companies which expedite. They will be non-voting members and ineligible to hold office. Sponsorship must include at a minimum two Expediting members; i.e., prospective Associate Members could have either one Associate Member or Ex Officio Director as a sponsor. Associate Members must meet the same standards as Voting Members and maintain a standard of conduct consistent with the TEANA ethical guidelines.

**Annual Dues: \$600 US.**

**AFFILIATE MEMBERS** - Affiliate Members are companies or individuals who sell products to Expediting and New Company/Expediting Members or employ the services of these Members, such as members of the trade press.

**Annual Dues: \$400 US.**

**Please answer the following questions:**

How many years has your Company continuously been in business? \_\_\_\_\_

Within your Company, how many trucks are used for expediting? \_\_\_\_\_

If applying for **Expediting (Voting) Membership** or **New Company/Expediting (Nonvoting) Membership**, please provide the following:

DOT # or CVOR # \_\_\_\_\_ SCAC Code \_\_\_\_\_

Please list 3 Sponsors (must be current TEANA Expediting Members):

COMPANY	NAME	PHONE
_____	_____	_____
_____	_____	_____
_____	_____	_____

If applying for **Associate Membership**, please provide the following:

Brokerage #, if applicable \_\_\_\_\_

Please list 3 Sponsors (must be 3 current TEANA Members; at least 2 Expediting Members & 1 Associate Member or 1 Ex Officio Director):

COMPANY	NAME	PHONE
_____	_____	_____
_____	_____	_____
_____	_____	_____

List principal Company Officials with titles other than the individual signing the Application.

NAME	EMAIL
_____	_____
_____	_____
_____	_____

How did you learn about TEANA?

\_\_\_\_\_  
\_\_\_\_\_

*By signing below, I am hereby consenting to receive all mass communications from TEANA and its affiliates that may be sent via mail, e-mail or fax. I also understand that TEANA will not share my content information without my consent. I also certify that our company meets the Membership Eligibility Requirements, the information given above is correct and that I will abide by the Association's Code of Ethics.*

Name \_\_\_\_\_ Title \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

**NOTE: Please submit your TEANA Membership Applications with the appropriate dues payment attached. Checks should be made payable to TEANA and stapled to your application when submitted for consideration.**

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**Please list other Terminals from Expediting Operations that should be included in the TEANA membership data. If additional space is needed for other Terminals, please make a copy before entering the information.**

1. Contact Name: \_\_\_\_\_  
Terminal: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
E-mail: \_\_\_\_\_  
Phone/Fax: \_\_\_\_\_

2. Contact Name: \_\_\_\_\_  
Terminal: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
E-mail: \_\_\_\_\_  
Phone/Fax: \_\_\_\_\_

***Please list contact information for any prospective members of TEANA:***

Contact Name: \_\_\_\_\_  
Terminal: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Phone/Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_

Return to: TEANA, 100 North 20<sup>th</sup> Street, Philadelphia, PA 19103-1443; PH: 215-564-3484; FAX: 215-564-2175 or 215-564-9785.